

NEGOTIATIONS SERVICE BY ISBA



By Your Side, As Partner or Mentor

The Idaho School Boards Association has certified Public Relations Negotiators on staff to assist you with negotiations. We offer cost-effective options for the needs of your district and board.

HOW IT WORKS



PACKAGES

Option 1 • \$1,000

- ✓ Negotiation Primer
- ✓ Review of Offers and Counter Offers
- ✓ Review of Final Master Agreement prior to ratification and approval by the full Board
- ✓ **4 hours** of consultation and advice by a Certified National Public Employee Labor Relations Negotiator to include:
 - Strategy discussions
 - Support during negotiations (on-call via phone/email) (in district will include travel costs)
 - Phone support throughout process
 - Research of other district agreements and negotiations process
 - Assistance with media inquiries

Option 2 • \$1,900

- ✓ Negotiation Primer
- ✓ Review of Offers and Counter Offers
- ✓ Review of Final Master Agreement prior to ratification and approval by the full Board
- ✓ **8 hours** of consultation and advice by a Certified National Public Employee Labor Relations Negotiator to include:
 - Strategy discussions
 - Support during negotiations (on-call via phone/email) (in district will include travel costs)
 - Phone support throughout process
 - Research of other district agreements and negotiations process
 - Assistance with media inquiries

Option 3 • \$3,000

- ✓ Negotiation Primer
- ✓ Review of Offers and Counter Offers
- ✓ Preparation of Master Agreement
- ✓ Review of Final Master Agreement prior to ratification and approval by the full Board
- ✓ **12 hours** of consultation and advice by a Certified National Public Employee Labor Relations Negotiator to include:
 - Strategy discussions
 - Support during negotiations (on-call via phone/email) (in district will include travel costs)
 - Phone support throughout process
 - Research of other district agreements and negotiations process
 - Assistance with media inquiries

Option 4 • Interest Based Bargaining

Prices and Services negotiated between the IBB Facilitator and the School District. For further information, please contact the ISBA Office.

Negotiation Hourly Rates

\$125 per hour for consultation and advice on all aspects of negotiations



▶▶ Contact ISBA!
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